

Latin America and Caribbean product lines

PRODUCT	CAPACITY	FOCUS	DIFFERENTIATORS
Surety	USD 25,000,000	<ul style="list-style-type: none"> • Facultative Surety Bonds • Proportional and Non-Proportional treaties 	<ul style="list-style-type: none"> • Facultative reinsurer not limited to inwards reinsurance treaty relationships • Can consider regional principals and complex contracts
War & Terrorism	USD 550,000,000	<ul style="list-style-type: none"> • Oil, Gas & Energy • Construction and Civil works • Up to 60 months period for projects • Real Estate and Hotels • Capacity to cover Lenders' requirements • Machinery & Equipment • Industrial Risks 	<ul style="list-style-type: none"> • Recognized leaders with lineslip capacity • Extensive experience across Latin America • Two different approved capacities • Intelligence and current events reports • Can consider and follow local wordings
Personal Accident	USD 10,000,000 per person USD 20,000,000 aggregate	<ul style="list-style-type: none"> • AD&D; Disability; Key Person Insurance • Facultative and Excess of Loss CAT treaties, Individual and Group policies 	<ul style="list-style-type: none"> • Can consider complex covers: sportsmen, key men • Medical Assistance and travel • Ability to integrate crisis management extension and/or K&R
Fine Art & Specie	USD 225,000,000	<ul style="list-style-type: none"> • Private Collections • Corporate Collections • Museums & Exhibitions • Dealers • Mining Risks • Precious metals in ore • Refiners • Bank Vaults, Banks Premises & Transit (no CIT), SDBs, Static Risks in secure locations 	<ul style="list-style-type: none"> • Recognized leaders with consortium capacity • Extensive experience across Latin America • Ability to write admitted and non-admitted policies • Can consider and follow local wordings
Marine Hull and Marine War	USD 25,000,000	<ul style="list-style-type: none"> • Hull and Machinery • Bluewater including Tankers and Cruise Vessels • Brownwater including Offshore Supply, tugs etc • Builders Risk • Marine War 	<ul style="list-style-type: none"> • Recognized team • Appetite for Brownwater risks linked to the "Oil Patch" • Consistent approach with excellent service levels • First Class Claims team

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Kidnap & Ransom	USD 25,000,000	<ul style="list-style-type: none"> Bespoke coverage where required / appropriate Broad risk appetite Corporate HNW Families 	<ul style="list-style-type: none"> Global team with combined 65 years-experience Dedicated response team Ability to write admitted and non-admitted policies Can quote, bind and produce documentation locally (no overseas referral) Range of policies with additional services and extensions
Professional Indemnity	USD 10,000,000	<ul style="list-style-type: none"> Architects Engineers Annual Policies only 	<ul style="list-style-type: none"> Appetite for Energy, Oil & Gas engineers
Environmental	USD 25,000,000	<ul style="list-style-type: none"> Environmental Impairment Liability Primary, Excess (proportionate/non proportionate), & Facultative Construction & Civil Works Oil, Gas & Energy Industrial & Commercial Operations Real Estate 	<ul style="list-style-type: none"> Long term policies up to 10 years Extensive underwriting experience and tenure Can consider offering existing wordings Manuscript wordings available
Treaty	USD 15,000,000 per program	<ul style="list-style-type: none"> Marine & Energy Treaty War & Terror Treaty Non Proportional treaties considered 	<ul style="list-style-type: none"> Lead and follow capability Specific and whole account capacity Regional or country specific focus

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