

Latin America and Caribbean product lines

PRODUCT	CAPACITY	FOCUS	DIFFERENTIATORS
Surety	USD 25,000,000	 Facultative Surety Bonds Proportional and Non-Proportional treaties 	 Facultative reinsurer not limited to inwards reinsurance treaty relationships Can consider regional principals and complex contracts
War & Terrorism	USD 550,000,000	 Oil, Gas & Energy Construction and Civil works Up to 60 months period for projects Real Estate and Hotels Capacity to cover Lenders' requirements Machinery & Equipment Industrial Risks 	 Recognized leaders with lineslip capacity Extensive experience across Latin America Two different approved capacities Intelligence and current events reports Can consider and follow local wordings
Personal Accident	USD 10,000,000 per person USD 20,000,000 aggregate	 AD&D Disability; Key Person Insurance Facultative and Excess of Loss CAT treaties, Individual and Group policies 	 Can consider complex covers: sportsmen, key men Medical Assistance and travel Ability to integrate crisis management extension and/or K&R
Fine Art & Specie	USD 225,000,000	 Private Collections Corporate Collections Museums & Exhibitions Dealers Mining Risks Precious metals in ore Refiners Bank Vaults, Banks Premises & Transit (no CIT), SDBs, Static Risks in secure locations 	 Recognized leaders with consortium capacity Extensive experience across Latin America Ability to write admitted and non-admitted policies Can consider and follow local wordings

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PRODUCT	CAPACITY	FOCUS	DIFFERENTIATORS
Kidnap & Ransom	USD 25,000,000	 Bespoke coverage where required / appropriate Broad risk appetite Corporate HNW Families 	 Global team with combined 65 years-experience Dedicated response team Ability to write admitted and non-admitted policies Can quote, bind and produce documentation locally (no overseas referral) Range of policies with additional services and extensions
Professional Indemnity	USD 10,000,000	 Architects Engineers Annual Policies only	Appetite for Energy, Oil & Gas engineers
Environmental	USD 25,000,000	 Environmental Impairment Liability Primary, Excess (proportionate/non proportionate), & Facultative Construction & Civil Works Oil, Gas & Energy Industrial & Commercial Operations Real Estate 	 Long term policies up to 10 years Extensive underwriting experience and tenure Can consider offering existing wordings Manuscript wordings available
Treaty	USD 10,000,000 per program	 Marine & Energy Treaty War & Terror Treaty Proportional and Non Proportional treaties considered 	 Lead and follow capability Specific and whole account capacity Regional or country specific focus

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